



# Commercial Search Guidelines

A reference tool for legal professionals



The following searches must be completed in advance of submitting a request for commercial title insurance. Search guidelines and coverage vary by policy type and the insured value of the policy. All search results must be disclosed to FCT. Copies of the searches are not required, unless requested.

FCT provides coverage without the need for certain searches, however you may decide to conduct the search for other reasons (e.g. to confirm the future use of the property). It is up to you to determine what other due diligence, or additional searches, may be necessary in order to properly protect your client.

Policy Type	Loan policy with an insured value of \$50M or less	Loan policy with an insured value over \$50M	Owner's policy with an insured value of \$25M or less	Owner's policy with an insured value over \$25M
<b>Title search</b>	<ul style="list-style-type: none"> <li>NB: Certificate of registered ownership</li> <li>NS: Statement of registered and recorded interest</li> <li>NL &amp; PEI: Subsearch from the last arm's length transaction</li> </ul>	<ul style="list-style-type: none"> <li>NB: Certificate of registered ownership</li> <li>NS: Statement of registered and recorded interest</li> <li>NL &amp; PEI: Full search or a subsearch from a previously issued opinion</li> </ul>	<ul style="list-style-type: none"> <li>NB: Certificate of registered ownership</li> <li>NS: Statement of registered and recorded interest</li> <li>NL &amp; PEI: Full search or a subsearch from a previously issued opinion</li> </ul>	<ul style="list-style-type: none"> <li>NB: Certificate of registered ownership</li> <li>NS: Statement of registered and recorded interest</li> <li>NL &amp; PEI: Full search or a subsearch from a previously issued opinion</li> </ul>
<b>Judgement search (if applicable)</b>	<p><b>Financing</b> Borrower only</p> <p><b>Purchase</b> Borrower and Vendor</p>	<p><b>Financing</b> Borrower only (if current transaction is not arm's length, search back to lesser of last arm's length transaction or 10 years)</p> <p><b>Purchase</b> Borrower only (if current transaction is not arm's length, search back to lesser of last arm's length transaction or 10 years)</p>	Vendor only	Vendor only
<b>Corporate search</b>	<p><b>Financing</b> Borrower only</p> <p><b>Purchase</b> Borrower and Vendor</p>	<p><b>Financing</b> Borrower only</p> <p><b>Purchase</b> Borrower and Vendor</p>	Vendor only	Vendor only
<b>Realty taxes (and utility accounts, if they form a lien)</b>	Confirmation there are no arrears (certificates not required)	Confirmation there are no arrears (certificates not required)	Confirmation there are no arrears (certificates not required)	Confirmation there are no arrears (certificates not required)
<b>Estoppel/status certificate</b>	No	Yes	Yes	Yes

► For multi-site transactions, underwriting is based on the insured value of each property.

## Commercial property types:

- Typical commercial buildings (shopping centres, office buildings)
- Industrial buildings
- Vacant commercial land
- Commercial agriculture land
- Multi-unit residential (more than six units)
- Mixed use properties
- Infrastructure and energy projects
- Commercial buildings on First Nations Land
- 

## When do the required searches need to be completed?

All required searches need to be completed in advance of submitting the request for commercial title insurance. The corporate search and estoppel/status certificate should be dated within 30 days of the closing date. While there is no specific timing requirement for the title, realty tax and execution searches, they should be as current as possible so that the likelihood of any new registrations appearing prior to closing is remote. The title and execution searches must be updated again on the day of closing and prior to advancing the funds or registering the security instruments.

Insurance is available for freehold and leasehold interests for any of the property types listed above and for share purchase transactions.

## Coverage List\*

The chart below outlines the coverage available under the respective policies based on insured value, provided the standard search guidelines are completed and the results are disclosed to FCT.

Title	Loan \$50M or less	Loan over \$50M	Owner \$25M or less	Owner over \$25M	
1	Invalidity and unenforceability of the insured mortgage against title	✓	✓	n/a	n/a
2	A fraudulent ownership transfer, mortgage discharge or registration that occurred prior to the date of policy or in the insured transaction	✓	✓	✓	✓
3	A fraudulent ownership transfer, mortgage discharge or registration occurring after the date of policy (coverage is up to a maximum of \$5 million)	✓ not vacant land	✓ not vacant land	✓ not vacant land	✓ not vacant land
4	Priority of any liens or encumbrances over the insured mortgage (e.g. CRA super priority liens)	✓	✓	n/a	n/a
5	Optional: CRA super priority lien claims made within 10 years following the discharge of the mortgage (coverage is up to a maximum of \$500,000, additional premium applies)	✓	✓	n/a	n/a
6	Liens, encumbrances, or other adverse interests affecting title to the land arising between the date of policy and the registration of security documents (gap coverage)	✓	✓	✓	✓
7	Any defect in, charge, lien or encumbrance on the title	✓	✓	✓	✓
8	Title to the estate or interest described on Schedule A being held other than as stated	✓	✓	✓	✓
9	Claims made by a third party against the insured's interest in the land	✓	✓	✓	✓
10	Violations of certain covenants, conditions and restrictions registered on title	✓	!	✓	!
11	Invalidity or unenforceability of any assignments shown on Schedule A of the insured mortgage or failure of the assignment to vest title to the insured mortgage in the named insured assignee free and clear of all liens	✓	✓	n/a	n/a
12	Damage to or forced removal/alteration of a structure because of a granted or reserved right to use or maintain an easement	✓ not vacant land	✓ not vacant land	n/a	n/a
13	Damage to existing improvements resulting from another's rights to extract or develop minerals from the surface of the land	✓ not vacant land	!	✓ not vacant land	!
14	Unmarketability of title	✓	✓	✓	✓

✓ Represents coverage available based on completion of the search guidelines

! Additional coverage for other items may be available depending upon the nature of the transaction and the availability of additional information required to underwrite the risk. Please speak to an underwriter for more information.

\* Please refer to the policy for precise legal reference. The policy coverage is subject to the exclusions and conditions contained in the policy.

## Coverage List\* continued

Off-title		Loan \$50M or less	Loan over \$50M	Owner \$25M or less	Owner over \$25M
1	Non-compliance with zoning bylaws with respect to the failure of the current use of the land to be a permitted use under the applicable zoning bylaw as follows:				
	• Failure of the current use of the land to be a permitted use under the applicable zoning bylaw	✓	!	✓	!
	• Area, width, or depth of the land as a building site for the structures	✓	!	✓	!
	• Height and floor space area of the structure*	✓ not vacant land	!	✓ not vacant land	!
	• Setback of the structure from the property lines of the land	✓ not vacant land	!	✓ not vacant land	!
	• Number of parking spaces	✓ not vacant land	!	!	!
2	Governmental or quasi-governmental work orders	✓	!	n/a	n/a
3	Unknown issuance of work orders, deficiency notices or zoning bylaw violation (within 45 days of the Date of Policy for transactions equal or under \$10M and within 90 days of the Date of Policy for transactions over \$10M)	✓	✓	✓	✓
4	Work orders with respect to compliance with fire safety regulations that would have been issued had an inspection been done	✓	!	n/a	n/a
5	Lack of building permits, development approval or occupancy permits for any building or improvement or portion thereof presently on the land	✓	!	n/a	n/a
6	Errors in written governmental off-title responses that relate to outstanding work orders or deficiency notices or to the zoning of the land (e.g. municipal work orders, conservation authority, health department, etc.). Searches must be made prior to closing the transaction. Excludes matters relating to environmental protection.	✓	✓	✓	✓
7	Non-compliance with agreements (including, but not limited to, development, subdivision and site plan agreements)	✓	!	✓ municipal agreements only	!
8	Orders of a governmental or quasi-governmental authority concerning unlawful rents for multi-unit residential properties	✓	!	n/a	n/a
9	When the insured mortgage is secured against a residential apartment building and a reduction or rebate in rent is enforced by a governmental authority	✓	!	n/a	n/a
10	Outstanding special assessments that would have been revealed by a current status certificate (where the land is a condominium unit(s))	✓	!	!	!
11	Unregistered utility easements	✓	!	✓ not vacant land	!
12	Optional: After the date of policy (1) the construction of an improvement onto the Land or onto adjoining land, (2) the construction of an improvement that violates setback requirements that existed on the date of policy, (3) violations of covenants or restrictions in an instrument registered on title as of the date of policy, (4) issuance of work orders or deficiency notices, and (5) the construction of an improvement without permits (additional premium applies)	✓ not private lenders	✓	n/a	n/a

✓ Represents coverage available based on completion of the search guidelines

! Additional coverage for other items may be available depending upon the nature of the transaction and the availability of additional information required to underwrite the risk. Please speak to an underwriter for more information.

\* Please refer to the policy for precise legal reference. The policy coverage is subject to the exclusions and conditions contained in the policy.

## Coverage List\*

Transactional		Loan \$50M or less	Loan over \$50M	Owner \$25M or less	Owner over \$25M
1	Defects that would have been revealed by an up-to-date survey (e.g. encroachments, setback requirements, right-of-way issues)	✓	✓	✓ not vacant land	!
2	Lack of right of access to and from the land	✓	✓	✓	✓
3	Legal fees and costs incurred to defend any matter covered under the policy	✓	✓	✓	✓
4	The land not forming a single parcel of land free from any gaps separating any portion from any other portion (unless intended to be separate)	✓	!	✓	!
5	Purported priority of post-policy construction liens	✓	✓	n/a	n/a
6	Lack of priority of subsequent advances made under a revolving line of credit	✓	!	n/a	n/a
7	When the insured mortgage contains a variable interest rate and provisions of the loan do not effectively provide for changes in the rate of interest	✓	!	n/a	n/a
8	The land being taxed as part of a larger parcel or another parcel that the insured does not own	✓	!	✓	!
9	Breach of the provisions of the Criminal Code with respect to criminal rates of interest	✓	!	n/a	n/a
10	The loan being in violation of "doing business" laws of Canada.	✓	✓	✓	✓
11	Optional: Certain errors or omissions made by the lawyer in complying with the written instructions of the insured or failing to perform those professional obligations imposed by law or by their governing body (coverage is up to a maximum of \$5 million, additional premium applies)	✓	✓	✓	✓

✓ Represents coverage available based on completion of the search guidelines

! Additional coverage for other items may be available depending upon the nature of the transaction and the availability of additional information required to underwrite the risk. Please speak to an underwriter for more information.

\* Please refer to the policy for precise legal reference. The policy coverage is subject to the exclusions and conditions contained in the policy.

☎ 1.866.804.3122 ▶ [FCT.ca](http://FCT.ca)



Subject to certain exceptions, commercial title insurance policies equal or below \$10M CAD are provided by **FCT Insurance Company Ltd.** Commercial title insurance policies above \$10M CAD are provided by **First American Title Insurance Company**. Reference should be made to policy documents to confirm the insurer on any individual transaction. Services by **First Canadian Title Company Limited**. The services company does not provide insurance products. This material is intended to provide general information only. For specific coverage and exclusions, refer to the applicable policy. Copies are available upon request. Some products/services may vary by province. Prices and products/services offered are subject to change without notice.